

WASHINGTON STATE DEPARTMENT OF REVENUE



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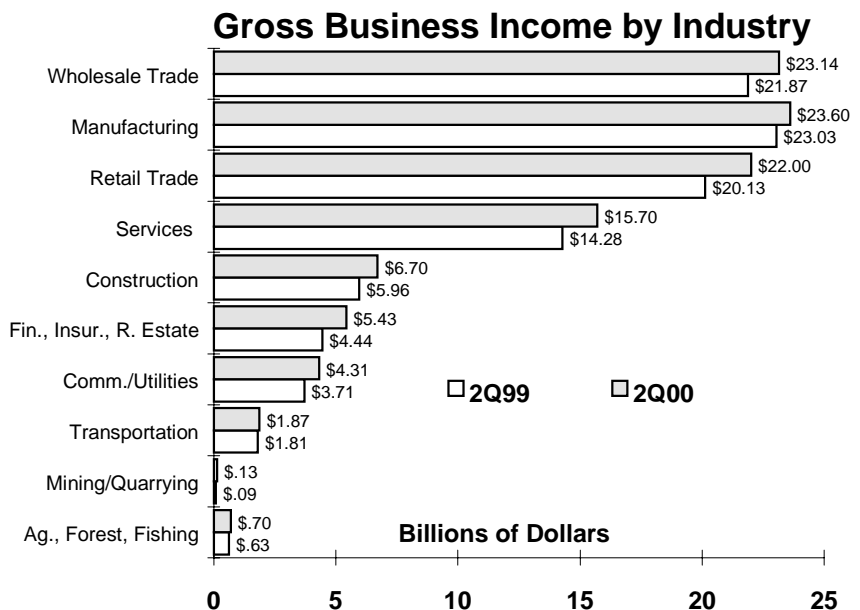
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BUSINESSES REPORT 7.9 PERCENT INCREASE IN GROSS INCOME FOR SECOND QUARTER 2000; TAXABLE RETAIL SALES RISE 7.1 PERCENT

OLYMPIA, Dec. 12, 2000 — Gross business income (GBI) reported by Washington businesses increased 7.9 percent to \$96 billion during the second quarter of 2000 according to the *Quarterly Business Review, Second Quarter 2000*, issued today by the Washington Department of Revenue.

Taxable retail sales rose 7.1 percent statewide to \$21 billion over the same period in 1999.

Financial, Insurance and Real Estate led all ten industry sectors in the second quarter with a 22.2 percent increase. Communication and Utilities followed with a 16.3 percent increase and 12.3 percent increase in Construction.



(more)

Most Counties, Cities Report Increases in Taxable Retail Trade

Thirty-one of Washington's 39 counties reported increases in taxable retail trade. San Juan and Garfield counties led with 31.3 percent and 16.4 percent gains, respectively. Columbia reported a loss of 13.5 percent, followed by Adams with a 4.5 percent decline.

Forty-two cities of the 50 cities tracked in the report posted gains in taxable retail sales. Mercer Island showed a 26.5 percent gain, followed by Tukwila with a 14.2 percent increase, and Port Townsend with a 13.2 percent gain. Those cities reporting losses included Longview, with an 8.1 percent decline, Bremerton, off 7 percent, and Omak, down 5.8 percent. Note that the rankings change if only retail trade is counted and sales tax revenue from volatile industries, such as construction, are excluded (see attached tables). Chehalis, for example, dropped 2.5 percent in overall taxable retail sales, but actually rose 22.5 percent in retail trade.

The complete *Quarterly Business Review* can be viewed under the statistical reports section of the Department of Revenue's web site at dor.wa.gov. Taxable retail sales for all incorporated cities is also available there.

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TAXABLE RETAIL SALES BY SELECTED CITIES

	All Taxable Retail Sales*			Retail Trade Only**		
	(\$000) add three digits to all figures					
	2nd Quarter 99	2nd Quarter 00	Change	2nd Quarter 99	2nd Quarter 00	Change
Aberdeen	\$84,147	\$85,355	1.4%	\$58,858	\$59,841	1.7%
Auburn	304,300	335,702	10.3%	158,925	181,171	14.0%
Bellevue	1,055,039	1,182,345	12.1%	579,256	628,156	8.4%
Bellingham	339,595	361,527	6.5%	202,615	215,135	6.2%
Bremerton	151,029	140,386	-7.0%	97,181	96,245	-1.0%
Camas	34,915	33,626	-3.7%	11,124	10,706	-3.8%
Centralia	56,713	58,009	2.3%	38,979	35,408	-9.2%
Chehalis	69,351	67,600	-2.5%	39,652	48,579	22.5%
Colville	31,659	35,168	11.1%	21,523	23,042	7.1%
Des Moines	39,940	40,090	0.4%	21,748	23,502	8.1%
Edmonds	115,325	122,970	6.6%	72,701	75,288	3.6%
Ellensburg	61,167	58,719	-4.0%	34,803	34,760	-0.1%
Everett	517,708	548,854	6.0%	263,811	297,406	12.7%
Federal Way	268,025	283,686	5.8%	178,216	188,091	5.5%
Fife	117,922	129,363	9.7%	68,616	73,720	7.4%
Issaquah	204,066	216,783	6.2%	104,516	133,936	28.1%
Kelso	46,276	51,543	11.4%	27,862	35,920	28.9%
Kennewick	235,500	247,993	5.3%	162,817	168,646	3.6%
Kent	515,910	569,797	10.4%	184,319	213,046	15.6%
Kirkland	331,949	343,591	3.5%	181,787	188,397	3.6%
Lacey	106,291	109,143	2.7%	61,077	61,951	1.4%
Longview	159,674	146,733	-8.1%	91,565	89,280	-2.5%
Lynnwood	389,638	402,836	3.4%	284,116	298,259	5.0%
Marysville	97,580	99,186	1.6%	61,725	56,529	-8.4%
Mercer Island	50,117	63,413	26.5%	11,822	13,124	11.0%
Moses Lake	94,545	96,604	2.2%	55,131	57,657	4.6%
Mount Vernon	108,517	109,593	1.0%	68,450	74,713	9.1%
Mountlake Terrace	33,639	34,842	3.6%	16,909	15,671	-7.3%
Oak Harbor	61,938	62,299	0.6%	38,961	40,209	3.2%
Olympia	327,233	354,800	8.4%	196,045	212,879	8.6%
Omak	26,563	25,031	-5.8%	18,593	19,080	2.6%
Pasco	137,687	151,565	10.1%	63,905	71,382	11.7%
Port Angeles	64,686	62,695	-3.1%	35,899	35,334	-1.6%
Port Townsend	29,974	33,923	13.2%	15,561	16,975	9.1%
Pullman	56,300	61,786	9.7%	23,407	24,559	4.9%
Puyallup	281,643	312,254	10.9%	208,088	224,750	8.0%
Redmond	447,486	484,699	8.3%	142,724	169,312	18.6%
Renton	372,831	418,837	12.3%	215,937	248,559	15.1%
Richland	103,099	114,596	11.2%	53,524	59,917	11.9%
SeaTac	175,683	197,012	12.1%	30,416	31,641	4.0%
Seattle	3,154,129	3,411,167	8.1%	1,285,460	1,356,995	5.6%
Shelton	40,938	41,087	0.4%	27,043	26,491	-2.0%
Spokane	762,234	798,389	4.7%	399,575	420,316	5.2%
Sunnyside	48,866	50,263	2.9%	29,382	31,779	8.2%
Tacoma	811,036	857,932	5.8%	464,327	476,707	2.7%
Tukwila	414,668	473,535	14.2%	258,430	281,168	8.8%
Vancouver	464,041	475,235	2.4%	244,264	252,432	3.3%
Walla Walla	91,756	93,727	2.1%	50,958	49,423	-3.0%
Wenatchee	142,276	138,027	-3.0%	84,058	83,474	-0.7%
Yakima	290,370	294,919	1.6%	169,617	174,139	2.7%

*All taxable retail sales includes retailing, services, contracting (construction), manufacturing, transportation, communications, utilities, wholesaling, finance, insurance, real estate and others. Sales taxes from contracting can be highly volatile.

**Retail Trade includes taxable sales of building materials and hardware, general merchandise, food, auto dealers, apparel, furnishings, eating/drinking places, and miscellaneous retail stores. This figure better represents consumer purchases.

TAXABLE RETAIL SALES BY COUNTY

All Taxable Retail Sales*

Retail Trade Only**

(\$000) add three digits to all figures

	2nd Quarter 99	2nd Quarter 00	Change	2nd Quarter 99	2nd Quarter 00	Change
Adams	\$38,820	\$48,622	25.2%	\$13,027	\$12,447	-4.5%
Asotin	36,959	41,570	12.5%	23,092	23,182	0.4%
Benton	392,895	410,586	4.5%	231,144	244,844	5.9%
Chelan	239,562	241,021	0.6%	127,899	128,203	0.2%
Clallam	162,710	163,640	0.6%	87,710	90,743	3.5%
Clark	796,623	823,657	3.4%	380,967	403,481	5.9%
Columbia	7,251	7,124	-1.8%	2,527	2,185	-13.5%
Cowlitz	259,096	258,304	-0.3%	141,030	149,247	5.8%
Douglas	60,815	62,898	3.4%	33,888	37,074	9.4%
Ferry	6,975	6,541	-6.2%	3,175	3,264	2.8%
Franklin	152,532	169,337	11.0%	67,498	75,117	11.3%
Garfield	2,949	3,423	16.1%	1,163	1,354	16.4%
Grant	187,649	186,522	-0.6%	87,198	90,654	4.0%
Grays Harbor	189,623	175,905	-7.2%	93,373	94,961	1.7%
Island	129,835	140,968	8.6%	61,558	64,223	4.3%
Jefferson	63,078	67,467	7.0%	26,547	27,737	4.5%
King	8,440,430	9,276,842	9.9%	3,842,902	4,183,508	8.9%
Kitsap	574,412	590,827	2.9%	353,166	375,404	6.3%
Kittitas	88,075	94,564	7.4%	46,213	47,052	1.8%
Klickitat	27,825	26,631	-4.3%	9,116	9,098	-0.2%
Lewis	198,169	213,244	7.6%	102,365	119,089	16.3%
Lincoln	18,901	17,778	-5.9%	6,137	6,522	6.3%
Mason	81,833	84,530	3.3%	42,713	44,461	4.1%
Okanagan	78,980	81,753	3.5%	42,399	47,206	11.3%
Pacific	33,151	35,154	6.0%	15,763	16,143	2.4%
Pend Oreille	14,209	12,498	-12.0%	4,858	5,418	11.5%
Pierce	1,921,352	2,053,690	6.9%	1,093,217	1,148,247	5.0%
San Juan	64,375	73,665	14.4%	20,782	27,292	31.3%
Skagit	396,968	412,427	3.9%	236,922	247,778	4.6%
Skamania	13,145	12,997	-1.1%	3,064	3,186	4.0%
Snohomish	1,832,889	1,966,042	7.3%	1,015,788	1,102,050	8.5%
Spokane	1,329,494	1,398,295	5.2%	721,183	754,018	4.6%
Stevens	55,424	60,893	9.9%	30,426	32,165	5.7%
Thurston	605,538	636,367	5.1%	339,512	355,360	4.7%
Wahkiakum	2,821	3,142	11.4%	1,284	1,336	4.0%
Walla Walla	119,520	123,225	3.1%	56,586	57,055	0.8%
Whatcom	519,064	528,486	1.8%	273,950	285,682	4.3%
Whitman	78,783	85,880	9.0%	30,662	32,148	4.8%
Yakima	518,514	546,147	5.3%	286,791	304,310	6.1%
TOTALS	\$19,741,244	\$21,142,662	7.1%	\$9,957,595	\$10,653,244	7.0%

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